



Policy and Criteria for the Consideration of Brokerage Fees,
Advances, and Incentive Fees

TQR Public Company Limited



Policy and Criteria for the Consideration of Brokerage Fees, Advances, and Incentive Fees

TQR Public Company Limited (the “Company”) has established this policy to prescribe the criteria for the consideration and approval of brokerage fees, advance payments, and incentive fees to ensure that such payments are made correctly, transparently, and in a verifiable manner, in accordance with the Company’s authorization approval regulations.

1. Policy and Criteria for the Consideration of Brokerage Fees

The Company has established a policy and criteria for the consideration of brokerage fees, which shall be determined based on the brokerage fee rates proposed by the reinsurer, together with the standard brokerage fee rates and the amount of reinsurance premiums that the cedant submits to the reinsurer, in accordance with the details specified in the Company’s authorization approval regulations.

The aforementioned reinsurance brokerage fee rates shall apply to both treaty reinsurance agreements (Treaty) and facultative reinsurance (Facultative).

2. Advance Payment

The Company has no policy to make any advance payments to the reinsurer on behalf of the cedant prior to receiving funds from the cedant, nor to make advance payments to the cedant on behalf of the reinsurer prior to receiving funds from the reinsurer, whether such payments relate to reinsurance premiums, refunds of claims, payment of claims, refunds of reinsurance premiums, or any other expenses constituting obligations between the reinsurer and the cedant under any reinsurance agreement, except in the following cases:

2.1 Advance Payment of Reinsurance Premiums to the Reinsurer on Behalf of the Cedant **Only in Cases Where the Reinsurance Premium Is Overdue**, Subject to the Following Additional Conditions:

- 1) A definite and clear payment due date must be confirmed by the cedant, and such confirmation must be supported by written evidence.
- 2) A reinsurance agreement between the cedant and the reinsurer must have been duly executed.
- 3) The cedant’s reinsurance premium payment history must be reviewed, and there must be no record of prior payment default.

The Company shall review the relevant documents and verify the amount confirmed by the cedant to be paid to the reinsurer. Once all information is complete and accurate, the Company shall prepare a memorandum to seek approval for the advance payment of reinsurance premiums in accordance with the Company’s authorization policy.

2.2 Advance Payment of Claims Compensation to the Cedant on Behalf of the Reinsurer **Only in Cases Involving Reinsurance Premium Refunds**, Subject to the Following Additional Conditions:

- 1) A definite and clear payment due date must be confirmed by the reinsurer, and such confirmation must be supported by written evidence.
- 2) A reinsurance agreement between the cedant and the reinsurer must have been duly executed.
- 3) The reinsurer's reinsurance premium payment history must be reviewed, and there must be no record of prior payment default.

The Company shall review the relevant documents and verify the amount confirmed by the reinsurer to be paid to the cedant. Once all information is complete and accurate, the Company shall prepare a memorandum to seek approval for the advance payment of reinsurance premiums in accordance with the Company's authorization policy.

2.3 Advance Payment of Claims Compensation to the Cedant on Behalf of the Reinsurer **Only in the Case of Claim Payments for Losses Exceeding the Contractual Limit (Cash Call Claims) under Treaty Reinsurance Agreements**, Which Are Considered Normal Transactions but Do Not Occur Regularly, to Be Considered on a Case-by-Case Basis, Subject to the Following Additional Conditions:

- 1) The Cedant and the Reinsurer must have duly executed a reinsurance agreement between them, and the payment of reinsurance premiums must have already commenced.
- 2) The Company must have received written confirmation of approval for claims compensation payment from the Reinsurer, but the payment due date has not yet been reached.
- 3) The Reinsurer's claims payment history must be reviewed, and there must be no record of delayed payment or default in claims payment.
- 4) There must be an additional reinsurance premium call, and the amount called must be greater than the amount of claims compensation to be paid.

The Company shall review the relevant documents and verify the amount of claims compensation confirmed by the Reinsurer to be paid to the Cedant, together with the amount of reinsurance premium confirmed by the Cedant to be paid to the Reinsurer. Once all information is complete and accurate, the Company shall prepare a memorandum to request approval for the advance payment in accordance with the Company's authorization approval regulations. Such advance payment shall be made by offsetting the claims compensation payable by the Reinsurer against the reinsurance premium receivable by the Reinsurer.

3. Criteria for Payment of Sales Incentive Fees

The Company shall consider paying sales incentives for the purpose of stimulating sales of insurance products and/or projects designated as targets of the Company. Such payments shall be considered for external

sales agents who hold a valid insurance broker or insurance agent license, together with verification of the relevant supporting documents as follows:

- The Company must have a contractual agreement supporting the payment of sales incentives for such products and/or projects.
- The Company must have verified the sales volume of such insurance products and/or projects in accordance with the agreed conditions for sales incentive payments.

Upon completion and verification of all relevant documents, the Company shall prepare a memorandum to seek approval for payment in accordance with the Company's approval authority regulations.

This policy is reviewed and will be effective from November 10, 2025 onwards.

Note: Approved by the resolution of the Board of Directors' Meeting No. 7/2025 on November 10, 2025.